



July 21, 2022

Bernard Morgano  
SHI International Corp  
290 Davidson Avenue  
Somerset, NJ 08873

Subject: Letter of Commitment for State of Indiana RFP 22-68786; IT Software Value-Added Reseller and Related Services

Dear Mr Morgano,

Thank you for the opportunity to partner with SHI on this opportunity with the State of Indiana. Vespa Group LLC is pleased to offer our commitment as an Indiana Veteran Owned Small Business (IVOSB) subcontractor.

Vespa Group is listed in both the Federal Center for Veterans Business Enterprise (VA OSDBU) registry and the IDOA Directory of Certified Firms (IDOA Bidder number: 0000035074). As part of the contract we will:

- Provide services only for those which we are certified to perform as listed in the state directory.
- Provide staff augmentation support to SHI in the delivery and support of services related to the Microsoft Power Platform, data analytics, and Azure data architecture (i.e a Valuable Scope Contribution).
- Perform these services throughout the duration of the contract.
- Receive 3% of the total contract amount including option years, which is approximately \$6,000,000 of the base contract.

Please contact me directly if you have any questions regarding Vespa Group's participation on this opportunity. We greatly look forward to working with the State of Indiana on this exciting project.

Very respectfully,

Anthony J. Vespa  
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